



# Outline – Foreclosure 101 / Foreclosure Basics

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1. The Foreclosure Process – **Mark/Matthew PPT**
  - a. Basic Judicial Process
  - b. Basic Nonjudicial Process
2. Collateral Documents – **Robyn PPT**
3. What is Title? – **Doug H./Emmanuel PPT**
4. Events that Occur During Foreclosure – **Andrew/Marsha/Mike**
  - a. Reinstatements
  - b. Payoffs
  - c. Impact of Loss Mitigation
  - d. Contested Foreclosures
  - e. Title Issues and Delays
5. Effects of Bankruptcy on the Foreclosure - **Group**
  - a. Automatic Stay and the New Bankruptcy Code
  - b. The Discharge Injunction
  - c. Delays to the Foreclosure AFTER Bankruptcy
    - i. Re-Enter Judgment
    - ii. Re-Notice Sale
    - iii. Re-Notice Default



## Foreclosure 101 / Foreclosure Basics – cont'd

- 6. Post-Foreclosure
  - a. Redemption – **Matthew/Nichole**
  - b. Third-Party Sales - **Jorge**
  - c. Sheriff's Deed - **Nichole**

### Presenters & States:

**Co: Leads - Robyn Katz/ Emmanuel Voces**  
**Andrew Harmon**  
**Doug Hick**  
**Mark Rothfuss**  
**Marsha Beckford**  
**Matthew Penhale**  
**Michael McKeever**